E2E Networks Announces Strategic Partnership with L&T to Accelerate Cloud and AI Innovation for Indian Enterprises

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E2E Networks, an Indian Cloud and AI Cloud provider has announced a strategic partnership with Larsen & Toubro (L&T), India's premier tech-led conglomerate. The partnership is a significant step towards adoption of GenAI solutions in India to foster a fundamental shift in the way Accelerated Computing on Cloud is used by Indian organisations, The transformative journey for organisations in AI adoption is a fundamentally different approach to implementing GenAI software solutions using Cloud GPUs to utilise an organisation's deep learnings to deploy and evolve production-grade self-adapting AI Software. L&T will also acquire a 21% equity stake in E2E Networks through a combination of primary and secondary transactions.

Under this alliance, L&T will integrate E2E Networks' Cloud and AI Cloud platform with its expertise in data center <u>management and cloud solutions towards empowering</u> startups and enterprises. The collaboration aims to accelerate digital transformation for a diverse range of industries, fostering a technology-driven, sustainable future for <u>India</u>.

Mr. Tarun Dua, Chairman and <u>Managing Director</u> of E2E Networks, added, "The strategic collaboration between E2E Networks and L&T marks a significant milestone for the future of adoption of domestically built HyperScaler Cloud Platforms in India. The partnership marks the next step in the journey towards 'Make in <u>India</u>' for running production-grade traditional CPU workloads and GPU-led GenAI innovation in India. The narrative in <u>India has changed</u> from being viewed as a digital colony to that of evolving into a provider of sovereign cloud platforms to the world.

Ms. Seema Ambastha, Chief Executive of L&T Data Center and Cloud <u>Business</u>, emphasised the importance of the partnership, saying, "Collaborating with E2E Networks allows us to offer our clients seamless, scalable and secure cloud experiences. By combining our capabilities, we are delivering a cloud ecosystem designed for <u>businesses in India that want to drive</u> <u>growth</u>, optimise costs and unlock the full potential of AI and digital transformation."

About E2E Networks

Listed on the National <u>Stock Exchange</u> (NSE), E2E Networks is a leading provider of accelerated cloud computing solutions. E2Es solutions are built on the principles of affordability, assistance, accessibility, accommodation, and Atmanirbhar Bharat (self-reliant <u>India</u>), collectively referred to as the 5As of E2E Cloud.

E2E Cloud has earned its reputation as a <u>trusted and reliable</u> <u>partner</u> of choice for higher education and research institutions, enterprises, and AI/ML startups in India and globally.

The <u>companys advanced cloud computing solutions</u> include the AI/ML platform TIR and cloud GPUs such as NVIDIA A100, H100, and H200.

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